

AVIATION

The Oldest American Aeronautical Magazine

DECEMBER 29, 1928

Issued Weekly

PRICE 20 CENTS



Action picture of a Bellanca "CH," powered with a Wright "Whirlwind" engine.

VOLUME
XXV

NUMBER
27

Special Features

Building the R.101
Problems of Aeronautical Training
Controlling the Overhead Expenses

AVIATION PUBLISHING CORPORATION
250 WEST 57TH STREET, NEW YORK



SAFETY for the Pilot!

The highly developed technical experience and well grounded technical control as understood and practised by Bohn aeronautical authorities places this organization in a position to produce babbit lined bearings of a superior quality. Every standard American engine comes equipped with this advanced product. Bohn Ring True Bearings mean an added factor of safety for the pilot.

AIRCRAFT DIVISION

BOHN ALUMINUM & BRASS CORPORATION
DETROIT, MICHIGAN



ALWAYS DEPENDABLE

TRANS. 1347 for matching AVIATION

AVIATION

The Oldest American Aeronautical Magazine

EARL D. CHERRY <i>Publisher</i>	R. SCOTTY BOWEN, JR. <i>Editor</i>
GEORGE NEWFIELD <i>Business Manager</i>	HENRIK F. POWELL <i>News Editor</i>
ALBERT F. MULLADY <i>Art Director</i>	DAVID J. LEINE <i>Art Editor</i>

Vol. XXV December 28, 1938 No. 27

Index to Contents

EDITORIALS	2083
REBUILDING THE R 108	2084
CONTROLLING THE OVERHEAD BALKANS	2086
ABOUT GIFT AND GIVING PRACTICE	2089
PROBLEMS OF AERONAUTICAL TRAINING	2100
NEWS SECTION	2102 to 2109
THE BROWN LEE HALL	2110
SEA SLIDE	2110
INDEX TO ADVERTISERS	2135

AVIATION PUBLISHING CORPORATION
Business and Editorial Office
210 West 17th Street, New York City
Cable Address: AERONING

Pollution Office: New York, New York

Subscription price: Four dollars per year. Single copy, 15 cents. Advance payment required. Payment may be made in cash or by check. Payment should be made to the publisher. Payment of second class matter July 17, 1935, at the post office at New York, New York, under No. 107. Copyright 1938 by Aviation Pub. Corp.

For Your Convenience in Subscribing

Please send AVIATION to

SCINTILLA MAGNETO CO., INC.

Enclosed find check () money order () for \$

WRIGHT "WHIRLWIND" 5 CYLINDER 150 H.P.



The 5, 7 and 9 cylinder engines, comprising the new Wright "Whirlwind" series are equipped with

SCINTILLA Aircraft Magnets



SCINTILLA MAGNETO CO., INC.
SIDNEY, NEW YORK

Contractors to the U. S. Army and Navy

TRANS. 1347 for matching AVIATION

Announcing The New WHIRLWIND Series in

**5cylinder
150 Horsepower**



**7cylinder
225 Horsepower**



**9cylinder
300 Horsepower**



AUTHORIZED PARTS DEALERS

Air Associates Inc.
Corvallis Field, Long Island, N. Y.

Pacific Aerospace Corp.
Los Angeles, Cal.

Stout Air Services, Inc.
Dearborn, Mich.



Send for Booklet
Describing the
New WHIRLWIND
SERIES.

WRIGHT AERONAUTICAL CORPORATION
Paterson, N. J., U. S. A.
CHICAGO, ILLINOIS 1938-39 Sales Offices for Chicago, St. Paul, and Detroit

WRIGHT

THANK YOU for choosing AVIATION



The Oldest American Aeronautical Magazine

Vol. XXV

DECEMBER 29, 1938

No. 27

The National Show

THE recent International Aeronautical Exposition in Chicago was the result of the co-operative efforts of the aircraft industry, acting through the Aeronautical Chamber of Commerce. It is very gratifying to note that the show was highly successful. Almost all the exhibits were put on by manufacturers, rather than by local dealers, and almost all of them had their efforts were well worth while. It is estimated that from \$4,000,000 to \$5,000,000 worth of planes, engines and accessories were contracted for by distributors. This is a very definite and tangible result, but even more important were the contacts established.

It is to be hoped that the Chicago show will establish a precedent for the holding of one national exhibition each year. This does not mean that there will not be important local shows, or does it mean that the national show will have the greatest public attendance. It does mean that the dealers and distributors the nation over should know definitely that there is one important gathering each year that they should attend.

There will be room undoubtedly for several large shows every year, but one of these should be chosen as the show where the manufacturers meet with their distributors representatives. The presently unadvertised success of the show put on by the industry through its own exhibition company would seem to point the way toward the formation of such a policy, which would be of great benefit to all concerned.

The best time and place for the national show is a difficult problem to solve. The majority of those at Chicago seemed to favor the late fall, or early winter as the best time for a national show. It was argued that local shows could best be held in the spring, which was the best time for sales to the public, but that the national show, being largely for the benefit of the manufacturers and the distributors, should be held at the time that would be their best good. The fall, or early winter show would give the manufacturers time to construct the models for the next year after the rush of summer business was over. At the same time it would give them an opportunity of changing their models before the spring, if some of them did not seem popular with the dealer and the public.

It does not seem as though the place for the national show would have to be the same every year. The most important requirement is that of finding space sufficiently large to accommodate all the planes, which it is desired to exhibit. This year, not only were many planes turned away, but also the space was so crowded that it was difficult to obtain an unobstructed view of the planes from a distance great enough to get a real impression as to their appearance.

The national automobile show is held each year in New

York City, which is still the center of the most densely populated section of the United States. However, it is not probable that that section will be as profitable a market for airplanes as it is for automobiles. Although flying is a year-round occupation or passion, climatic conditions do play an important part in the number of sales in different sections of the country. This fact is proved by the greater number of planes to be found in the Middle West and the Far West than in the East. On the other hand, it is quite possible that future designs will eliminate the part that weather plays in sales, and place the East on a par with other sections. Therefore, perhaps it would be a good idea to provide the various big cities to bid for the national aircraft show in a manner similar to the way they bid for the National Air Races.

Mobile Inventory

THE manufacture of planes for the commercial market is at such recent date that the industry can be well excused if it has not been able to completely solve problems which have bothered the most experienced manufacturers in other lines. One of the most serious of these is the matter of inventory. In other industries the amount of inventory or stock of raw materials which should be kept on hand has always been a very big problem. There has been a very decided tendency in recent years just to order material as needed and not to pile up a big inventory. Careful systems have been worked out showing the amount of material needed for various demands at the finished article and orders have only been placed at the last moment when the demand was already fairly certain.

There are several difficulties in the proper handling of such a system for the aeronautical industry but even a partial forecasting would be well worth while. The difficulty is in the fact that many of the raw materials are not kept in stock by the producing firms, but are made only on special order and therefore must be ordered by the airplane manufacturers far ahead of the time it would take to fill orders in other industries. Also, the design of planes has been changing at a considerable rate and few manufacturers have their plans sufficiently systematized so they can tell exactly what materials will be needed to fill a given demand.

Intelligent effort in keeping down the material which is kept in stock would place the manufacturer in a much more sound position. As both demand and design are such uncertain factors, shortening the period between ordering the raw material and selling the finished product would give greater assurance that time of the raw material would be wanted. There is not only a saving in interest and in capital requirements, but the shorter period may mean that the manufacturer will not be forced to continue producing a product which he knows is out of date.

Building the R.101

A Description of the Methods and Materials Used in Constructing England's New 5,000,000 Cu. Ft. Dirigible

By W. H. SAYERS

THE two 5,000,000 cu. ft. rigid airships now being built in England, though smaller than the ships recently ordered by the U. S. Navy, are far larger than any airship hitherto built in any country. They are moreover of special interest in that both embody marked departures from all previous rigid airships in the details of their construction.

The R.100, which is being built by Licent. Commander Bessley's firm, The Airship Construction Co., Ltd., is so far conventional that it is built throughout of duralumin, and employs transverse frames which, like those of the Rzepiele type, depend on wire-bracing in the place of the frames for their rigidity. The girders used on this ship all consist of three booms, tubular in section, tied together by riveted-on duralumin stiffeners not unlike those of the newest Rzepiele type. The tubular booms are made by rolling flat strips of duralumin into a spiral with a slight overlap between successive edges of the strip, through which rivets are passed.

Use of Serrated Couplings a Feature

A feature which is quite outside the range of Rzepiele practice is the use of serrated couplings for joining consecutive lengths of girder together. The frame members are jo-bolt, require no fitting in place, and are easily removable and storable in case of local damage.

The R.101, which is now being assembled at the Royal Airship Works at Cardington, differs, in however an essential, vital departure from conventional airship practice. The R.101. In the first place steel has been used in preference to a light alloy for the more heavily stressed portions of the frame. Secondly the transverse frame rings need have no radial wire bracing, but are designed to possess sufficient inherent stiffness without such aid.

The absence of duralumin is more structural members was dictated by consideration of the unavailability of this material, particularly as regard to the possibility of intermetallic line corrosion, and by the belief that the recent developments in the manufacture of successfully light alloy structures made from high tensile steel strip would allow that material to be used without any increase in the structure weight.



Fig. 1. Drawings showing the side elevation of the British dirigible R.101 and a cross-section of the hull

The fact that even stainless steel could now be worked to sections of the required character and that thus the corrosion factor could be entirely overcome was a dominant factor in coming to this decision.

The reason for adopting the stiff transverse frame rings in place of the more usual type was that by this means the very heavy compression loads transmitted to the frame girders by the metal bracing when this was subject to unequal gas pressure in consecutive gas compartments, caused by either deflation of one bag or by a large angle of pitch on the ship as a whole, could be avoided.



The main frame girders of the R.101 in the erecting shop

The present design of the R.101 is due to the Staff at the Royal Airship Works, a Government establishment, but in order to deal with the problems of detail design, a structure of so novel a type it was felt essential to call in the assistance of a concern with the largest possible experience in the use of high tensile steel for aircraft structures.

As a result the firm of Bessley and Paul, Ltd., of Newcastle, was asked to undertake the necessary design and experimental work, directed in the first place to exploring the possibilities of using steel for such purposes and in the second place to devising practical methods of manufacture.

As a result the firm of Bessley and Paul, Ltd., of Newcastle, was asked to undertake the necessary design and experimental work, directed in the first place to exploring the possibilities of using steel for such purposes and in the second place to devising practical methods of manufacture.

AVIATION
December 26, 1938

In 1934 Bessley and Paul designed and built a pair of experimental longitudinal girders with stainless steel booms which on test gave excellent results, and a little later they designed and produced a complete short section of the hull. This was erected and tested for the dual purpose of proving the practical nature of the type of construction proposed and of checking the methods of stress determination which had been developed for the design of the ship as a whole.

Finally the firm was awarded a contract for the actual design and construction of the whole hull framework including fins and rudders. This contract has now been nearly completed. The design work consisted in the production of the ship has been divided between the Royal Airship Works and the design staff of Bessley & Paul, Ltd., in the following manner.

The Royal Airship Works were responsible for the external form of the ship, the disposition of all loads, and all aerodynamic and aerostatic qualities. They prepared a frame diagram, wherein each member of the frame was indicated by a line, and determined the stresses, under conditions framed by the Government Aeronautical Department, in each member so shown. Bessley & Paul, Ltd., had then to design from this data suitable structural members to take the place of the line members shown in the frame diagram, together with all necessary joints.

Erection of the frame was to take place at Cardington 20 mi. distant from the works where the members were to be manufactured, and it was required that all joints

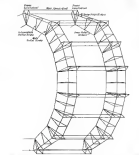


Fig. 2. A sketch showing the arrangement of girders in the hull frame members of the R.101

be made by close fitting bolts, and that no drilling should be required in process of erection. Owing to the consequent use of the ship, trial erection of new trees as frame rings at the makers works was impossible.

Moreover the form of the ship's hull is so defined mathematically from its displaced, has no parallel sections, and is of constantly changing curvature, so that the angular dimensions of longitudinal members with transverse frames differ at every frame in the length. Under the circumstances extreme accuracy in both design and manu-

facture of the components was essential, and a great deal of ingenuity had to be expended in so laying out details that the cost of rigging and tooling could be kept to within reasonable limits.

It was decided that the only practical method of computing the dimensions of individual members, angles at joints, and the like, was to work them out from the equation of the hull curve. It was considered important that



The members used to draw the closed joint, stainless steel booms of the girders in the new British dirigible

the curvature of individual sections of the main longitudinal girders should correspond accurately with the designed contour, which involved differences in length between many consecutive lengths of the same girder of the order of a few thousandths of an inch, and the computation of these small differences involved the working out of dimensions to fifteen significant figures.

This accuracy later in the design stage has in fact been amply equalled in the course of production and erection. Over 500 ft. of the hull frame has been erected at Cardington without a hitch in the space of a few months, and no parts have been rejected on account of design errors.

It would be possible to write almost indefinitely concerning the details of this remarkable achievement but it is necessary to confine this note to a general outline of the main striking characteristics of the methods used in manufacture.

R.101 is approximately 700 ft. long and has a maximum diameter of a little more than 130 ft. Over the greater portion of the length, the section is a polygon of eleven sides. At the tail, the section changes to a circle. There are eleven main transverse frames with two lighter nose frames, of 15 sides each and three 16 sided frames at the stern. Each of these frames consists of three sets of girders, known as "ridge girders," arranged at the angles of a triangle, two toward the outer surface of the hull and one, some 10 ft. toward the center line. These three sets of girders are tied together with "radial girders" and by short sections of longitudinal girders to form a ring-like structure, triangular in section. The general scheme of the arrangement of these girders is shown in Fig. 2.

The longitudinal girders are in sections—each about 45 ft. overall in fit between the short sections of transverse girders which form part of the transverse frames.

Each nearly rectangular panel of the hull, formed by two adjacent longitudinals and two adjacent frames, is

areas bound by steel cables, and all joints in the frame formed by "ridge" girders and longitudinal are similarly constructed.

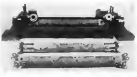
The individual girders of this hull framing are themselves fabricated in sections. The main longitudinals have beams of stainless steel, driven, to a close-joint tubular section, from flat strips in the assembled condition, and are hardened and tempered after forming by a special process of induction heat treatment. These tubes are of large diameter and thin gauge—24 in. O.D. x 20 S.W.G. (106") as thick—walls, and can be produced to lengths up to 70 ft., straight and true, in a matter of an ultimate tensile strength of about 50 tons per sq. in.

The three booms of each girder section are united by means of a similar close-joint tube and by staggered cross-bracing, the assembly resembling that of a normal vessel's welded structural framework. All main longitudinals have the steel sockets. These are a pair fit on the tubular booms, and are secured thereto with one stainless-steel bolt which also serves as a pivot for the steel sockets into which the bearing rods are screwed. The struts in these girders are of stainless steel, welded depending on the stress conditions.

"Ridge" and "radial" girders for the transverse frames are also triangular in section. The booms are of both sections, with conical heads and two projecting flange legs, between which are inserted and secured stainless-steel webs punched and flanged from strip metal. Booms for both types of girders are of the same section. Those for the "ridge" girders are of stainless steel, while those of the "radial" girders are of duralumin. The groups of the section vary widely. All web are of the same type, pressed and formed in the same dies. Webs of the stainless-steel girders are composed of two thicknesses of duralumin, those of the duralumin-sheathed girders of only one thickness, both formed on the same dies.

The ends of the booms of all types of girders are provided with machined slots or open-end fittings with accurately turned bolt holes for assembly in pins. These improved fittings use of standardized patterns for each class of girder and are finished to size before being in

the hull inserted, struts put into place, and the bearing wires screwed into their saddles. The structural lock-welds are slipped into the boom ends, and the whole assembly is placed in the erecting jig. This consists of two triangular cast-iron plates, provided with sockets at standard pitch to take the fork ends in the booms, secured to the jig sockets by accurately sized dove pins through the bolt holes. These two end-plates are mounted on a chassis-



A jig for drilling the bore struts of longitudinal girders for "dove pins".

are base, placed flat on the upper surface, are movable along the base, and leaved so that they may be tilted relatively through over the necessary range of angles of intersection between girders and booms.

Distances between standard points on the end plates are set by the use of gauge rods with conical ends, and the correct angle is checked by angle measurements from a plan-table. When the jig has been set for the girders of any given frame section the base is drilled and reamed for dove pins which lock the end plates accurately in position, and permit of accurate setting to the same position at any time. It will be seen that this jig, once set, forms an accurate model of the position of the girder-end joints in the complete ship.

When the girder is set up in the jig, its end-brace, by means of bearing wires, to the desired curvature, which is measured at specified points along the planed bed of the jig. When the correct angle is secured the fork-end longitudinals and the booms are drilled through and reamed in the jig, and the "dove pins" which hold them in place are inserted. This method ensures accuracy of position of the end-fittings to a remarkable degree.

The permanent tabernacle on the lengths of the 45 ft. longitudinal is at 100° from the normal direction with a limit of 100° in the maximum difference between any of the three longitudinal which is fit between the same frames. No difficulty has been found in keeping within these limits which have pretty certainly never before been maintained on any structure of comparable dimensions.

The "dove pins" (Fig. 8) referred to above are a device for transmitting the very heavy loads on girder terminals to the very thin welded boom tubes. To keep the bearing stress down to permissible limits large diameter and consequently heavy pins or bolts would be required. The shear pins are short heavy tapered pins of H.T. steel, just long enough to pass through fork-end and tube wall. A large diameter hole is drilled and reamed through the two components, one of these "pins" is inserted in each end of the hole, a length of thin plate steel tube is passed through both, the pins are then spaced down on the plate flange, thus holding them firmly in place.

"Ridge" and "radial" girders are made accurately to length by a similar process of drilling, reaming and

pressing terminals into the booms between "end-pins." As these girders are all assembled by riveting the booms to the duralumin webs, special assembly jigs are used to hold them straight during drilling and reaming. These jigs consist merely of two end plates with slots to fit into the booms, and a series of straight-edges straddled across the base which hold the booms in place during the process.

"Ridge" and "radial" girders are all straight and square ended, the varying angularity of joints between the strake sides of each frame and the longitudinal being provided for by special joint members. Of these the most important are those between the main "ridge" girders of the transverse frames and the longitudinal. These joints are standard duralumin C-clip-joints consisting essentially of a three armed "spike" ending in legs which are filed and drilled to take the fork-end terminals of the transverse girders. The three arms are angular bosses which enter between flange carried on special end-struts on the longitudinal girders. The three legs for the ridge girder joints are at standard centre, but allowing the correct angular relation between the angular booms and the base, thus by these three points involves rotation of the stamping about two mutually perpendicular axes.

The standard stamping has to provide for machining these legs to any of the required member settings, and consequently a good deal of metal has to be removed from each. In order to avoid distortion after the removal of large quantities of material the stamping is supported in all machining operations from three "tip lugs" under the dove legs, thus imposing maximum constraint on the stamping by jigs. Actually no trouble on the score of distortion has been met.

The jigs used for setting and boring the stamping consist of a cradle, supporting the stamping from the "three spots," which is in turn supported above a base plate on one vertical and one horizontal traverse, so that the stamping may be rotated about the two axes to the necessary attitude.

The three axes are provided for setting. These axes are marked with part numbers corresponding to those of the finished joint, so that the operator has only to set



Fig. 4-A. Structural drawing of the closed joint hole, drawn from a flat strip. 4-B shows the hole drilled, reamed from strip. There are two of the four types used in the R.321.

the two axes to the required part number and insert dove pins to lock the jig to ensure correct setting. The stamps on each part machined the number shown by the jig setting, and all the inspection necessary is to check the correspondence of the number on the joint with those set on the jigs, and to cover that the part will fit the jig thus set.

It should here be mentioned that no bolt holes have been left to be drilled in place on the erection of the ship. All have been drilled and reamed at Norwich, and the bolts have all gone into place without fitting an final as-

sembly, which is sufficient testimony to the accuracy both of design and workmanship on the part of the constructors.

The methods used for producing the sections used in the main structural members of this ship are of extreme interest. They result from a long period of research and



A jig for drilling and riveting the "ridge" and "radial" girders of the new British warship.

experimental work, attended by many difficulties, but they are now so developed as to be rapid and economical in a practical manufacturing process.

It should be pointed out that, applying machined parts for joints, the whole of the hull-framing of the H.101 is built up from only four types of sections. One of these is a solid dense circular tube of sheet chrome steel, hardened and tempered. This is used only in relatively short lengths and in small quantities. Of the one there is the closed joint tube (Fig. 4-A) drawn from flat strip in either stainless steel or duralumin, the bolt section (Fig. 4-B) rolled from strip in the same two materials and hardened and tempered. This is used only in relatively short lengths and in small quantities. Of the one there is the closed joint tube (Fig. 4-A) drawn from flat strip in either stainless steel or duralumin, the bolt section (Fig. 4-B) rolled from strip in the same two materials and hardened and tempered. This is used only in relatively short lengths and in small quantities.

The stainless steel used is of the following composition—Carbon, 0.16 per cent, to 0.22 per cent, Silicon, not more than 0.5 per cent, Manganese, not more than 0.5 per cent, Chromium, 12.5 per cent, to 14 per cent. It is supplied by the steel makers in coils of strip about 74 in. in length, rolled to the final gauge thickness, and in a fully annealed condition.

Forming of the closed joint tube involves cutting to correct width in a special strip cutter and then a series of passes through dies on a drawbench. The first operation is the turning up of the two edges which will form the joint flange. The next passes successively level the strip to the required circular form, the turned up edges forming inwardly projecting fins. The last drawing operation consists in drawing through a circular die and over a mandrel. This inward turn is a tapered, inward, rounded groove, which forces the inwardly projecting fins over and twist them up on themselves.

The drawbenches were designed and made by Bickell & Paul for this type of light metal construction. They sell term rolls, or other material as long as 70 ft. The drawing head is driven from a continuous chain in turn driven through an infinitely variable friction drive gear, by an electric motor. Speed control is effected from the die-head where a speed indicator is also fixed.

Working with stainless steel the drawing speed is limited to about 3 ft. per sec, as this material is apt to "pick up" on the dies, and perform limitations are imposed on the type of material which can be used, as one which caused corner deposit in the subsequent heat treatment might lead to corrosion and consequent failure. (Continued on page 2122)



Fig. 3. This shows the form of "dove pins" in the new British warship for joining terminals to the welded tubes. Light tubular rivets are used.

the booms. The method adopted for securing accurate positioning of these terminals is interesting and simple. As an example of the methods for securing accuracy in these components the general process of assembling a main longitudinal may be described. The dove boom tubes are cut-off in a "loadless saw" (a steel disc running at high speed) to the length specified on drawing for their members. Owing to the curvature of these girders this length is not the same for all tubes in the same girder. The cut length is subject to a reasonable tolerance. The tubes are turned off and drilled for the bolts securing the steel sockets, these are threaded on,

Controlling the Overhead Expenses

By EDWIN R. DOUGLAS

IN the first article of this series, we considered the things which the airplane manufacturer must give attention during the production phase to ensure development to intensive low-cost production. We saw that these were grouped under three heads of production and its control, planning and administration, including cost, accounting, and financing.

We saw that modern management controls these things through the application of exact, controlled knowledge of what is to be done, how it is to be done, where it is to be done, and when it is to be done, that cost reduction is to be attained, not by post-mortem cost figuring, but, first, by advance planning and production control, and, second, by reserving attention to these items which constitute overhead expense.

In some succeeding articles, we discussed the methods for the planning and control of production, viz: specifications, control-boards and charts, labor and material index, purchase orders, etc. It was pointed out that the extent to which these can be applied depends on the degree to which the product has been standardized. As standardization progresses, the detail of production control should progress with it. Even where the product is still subject to variations, the elementary operations may be fairly well standardized and controlled. Airplane and engine manufacturers have now reached that stage where (though still subject to many changes) parts and assemblies can be made in lots of thousands, hundreds and sometimes thousands, with assurance that they will be used up. Two distinct qualifications for such parts may be written, and the methods of production control started, even though it be not feasible to extend them to every part, or to the final assembly.

Controlled Production

The control of production means the control of and reduction of costs. While many improvements in methods and reductions in costs can be made as the result of observation without controlled production, the latter steps in which the former seems to have reached its limit, and produces results that are sometimes amazing. The super-attendant, or foreman, who has not experienced this, cannot realize it and is frequently inclined to adapting these methods, calling them "red tape." It is the essence of these articles to point out that, properly applied, they are not red tape, but the means—and the only means—to that final efficiency in production and economy in operation which will insure the progress and usefulness of an airplane, or engine factory. The manufacturer who does these things well, will stand his fair chance to be among the half-dozen 20 per cent ones. Those who do these less well, stand no chance at all. They will drop out.

However, modern production control will be one essential to success, and a great one, it is not the only one. The others lie in the application of exact, controlled knowledge in the other fields of operation—in marketing and administration, and in their sub-activities. We shall now consider one of these sub-activities under administration—the subject of costs, and in particular that of overhead and its control.

Estimating Costs

An article is placed before us and we are asked to make an estimate of the cost of manufacturing it and of the profit it should produce. By what course shall we proceed? Normally, we shall first set down a list of the materials that compose it, their quantities, prices, and values. Then, considering in turn each elementary part, we shall judge how it would be made, by what operations, on what machines, how long each would take, and at what cost of wages. All of these we shall list on a set down. So adding up, we shall arrive at an estimate of the total cost of material and labor. Let us do this, in mind, not for one piece alone, but for the whole output of a plant over a period of time, say a year, and add down all up. Again we have an estimate, now covering a large amount of material and the labor of many men. This has covered the plant's entire output for the year, but will it cover the entire purchases and payroll for that year? Indeed not.

Our estimate covered all the direct items, all the material that entered visibly into the product and the labor of all the men who worked directly on it but it omitted all others, and the others are many. They are the indirect, the so-called non-productive labor and supplies. These include all clerks, foremen, superintendents, purchasers, inspectors, and receivers, all repair-men, electricians, fitters, machinists, stockholders, receivers, shapers, and common laborers; fuel, all water, stationary, and miscellaneous supplies; insurance, taxes, special services, books, magazines, memberships, donations, advertising, and credits; machinery, tools, furniture, fixtures, power equipment, buildings, and the maintenance of them;—the list seems endless of the things not covered by our estimate.

All these things are in the books of accounts and will be covered by a profit and loss statement for the year, and there are still other things, not labor or supplies, covered by that "P. & L." statement—depreciation, interest, discounts, reserves for bad debts, reserves for income tax, and others—before the final figure for "Net Profit" appears.

The purpose of our estimate was to determine whether (Continued on page 2118)

About Glue and Gluing Practice

By C. L. OFFENSTEIN

Aviation Engineer, Department of Commerce

AS a result of an inspection trip of six weeks among commercial aircraft factories, it is believed that a few notes on glue and gluing practice are opportune at this time.

There are a number of kinds of glues. Of these, casein, blood albumin and animal glue are the most important in aircraft construction. Marine glue is used in the construction of wooden hulls and floats. Animal glue is used chiefly in the manufacture of propellers, although some of the larger manufacturers are now using marine glue for this work. Blood albumin glue is used in the manufacture of plywood, and is used less. Casein glue is used in the fabrication and assembly of other wooden parts of the airplane.

Animal glues are made from the hides, bones, horns and other parts of the animal. The best grades of animal glue are made from hides and are called, therefore, hide glues. This glue comes in the form of flakes, and can be soaked in water and heated before using.

Casein glue is made from casein, extracted from cow milk, combined with lime and other chemicals, usually by manufacturers' patented formulas. A great difference exists in the water resistance of various casein glues. Only the more water resistant glues should be used in aircraft construction.

Heat and Pressure Necessary

Blood albumin glues are made with an albumen base obtained from the blood of slaughtered animals, combined with chemicals such as lime, caustic soda, sodium borate, etc. It requires heat and pressure to set and reheat the blood, and as a result, it is in airplane construction is limited to the making of plywood. Such plywood has always been considered the best, but recently plywood has been made with some of the newer forms of casein glues and has been found to be of superior quality. Casein glue is employed most extensively by the aircraft manufacturer and therefore the following notes will be principally on its use.

Only a very few of the manufacturers visited conducted tests of the glues purchased. Most of them selected "best" glues and hoped it would give satisfactory results. It is believed that all manufacturers should conduct strength and water resistance tests not only to check up on the glue purchased, but also on their own glues. The compositions of casein glue vary widely, so that no proportions of glue and water can be given. However, such manufacturers of glue formulate its formula for use. It is strongly urged that these formulas be followed exactly. The proper amounts of glue and water should be obtained by actual weighing.

After the glue has been actual weighing in directions,

tests should be made before it is used. Tests for adhesion should be made on at least five specimens, preferably of sugar maple. Each specimen should consist of two pieces $\frac{3}{8}$ in. thick, 2 in. wide and 1½ in. long, glued together on their flat faces, so that the ends



This fluoroscope, which appeared in the N. A. C. A. Technical Note No. 224, shows the "Acrop" type meter. This model is well adapted for using casein glues and has been recommended where new meters are installed.

portion ¼ in. beyond each other. These blocks should be held under pressure 15 lb., and allowed to stand five days before testing. The blocks should be so held in the testing machine that the joint is tested in shear. The average shearing strength of the glued joint should not be less than 2,400 lb. per sq. in., with a minimum for any single block at 2,000 lb. A wood failure will be scored, if the glue is of proper quality and thickness.

(Continued on page 2112)

Problems of Aeronautical Training

By ROY CAMPBELL, JR.

Vice President, San Diego Air Service Corp.

AERONAUTICAL training is divided into two classifications. First, engineering, which includes the advanced instruction in aerodynamics given by universities and colleges, and the more elementary engineering instruction and ground school training conducted by civilian schools. The formal educational institutions are best qualified to teach purely engineering subjects and commercial organizations are better equipped to give instruction in the operation and maintenance of aircraft.

The regulations governing aircraft and airman promulgated by the United States Department of Commerce have been of substantial assistance in the sale and development of commercial aviation. At the same time they have created a problem in training students qualified to meet those requirements and have made expensive the creation of higher aeronautical training standards in commercial schools.

Only a few years ago it was common practice to consider aviation training covering a period of three flying weeks with no ground instruction sufficient for the development of a commercial pilot. Today, the Department of Commerce Regulations and the informed judgment of leaders in the aviation industry both demand that a great many more hours and thorough ground instruction be controlled before a student is competent to assume the responsibilities of commercial flying.

Requirements for License

The Department of Commerce regulations provide that transport pilots must have 300 hr. of solo flying, include commercial as well as private pilot's time, and private pilots 10 hr. In addition to this, it is required that pilots of each class have a basic knowledge of the repair and maintenance of aircraft and engines, thorough familiarity with the air traffic rules and, for transport pilots, mastery of navigation and meteorology. This theoretical knowledge can only be augmented with intensive shop experience, supplemented by adequate text books and lectures.

Commercial aeronautical schools endeavoring to meet these requirements have been forced to increase greatly the number of hours of flight instruction and to establish a thorough ground school curriculum, thereby naturally increasing the cost to the student of qualifying as a pilot. The better schools have established three courses of instruction, each designed to qualify graduates for one of the Department of Commerce licenses. Approximately 225 hr. flying now is given for the transport license, 60 hr. for the limited commercial or industrial license and a 25 hr. course for private pilots, thus giving the average student the required number of solo flying hours. In some cases, the graduates will not have had sufficient solo hours



Using the "one" track, which is part of the equipment of San Diego Air Service, to fuel one of the Travel Air biplanes operated by the company.

to qualify for a license, thus necessitating the purchase of additional flying time.

In order to eliminate the possibility of repetition when studying for a pilot's license because of physical disability, most schools equip the student to give the physical examination for the license which he hopes to attain upon graduation, before entering the school. That is, a student with no previous flying experience, enrolling in a 60 hr. course, is required to pass a limited commercial physical examination before commencing instruction. By establishing this requirement and eliminating at the outset those physically unqualified to fly, it has been found that 85 to 90 per cent. of the students enrolled are qualified for the license within the number of hours regularly included in the course.

In order to cover theoretical and shop instruction properly and give sufficient hours of solo flying, it is necessary to charge approximately \$3,000 for instruction sufficient to qualify for a transport pilot's license. It is evident that the great number of pilots needed in the aviation industry cannot be trained at a unit price of \$3,000. One of the most vexing problems in aviation today is how to give sufficient training and still maintain a price schedule low enough to meet the financial ability of the young men who wish to enter the aeronautical field.

Those who can afford to take eight to 12 months' instruction in a thorough ground school and the 225 hr. training in the air are able to enter aviation on a profitable basis in the minimum possible time. Unfortunately, only

—The title of many prospective pilots, it is not possible to do this at a profit for the San Diego Air Service.

a few can afford this method. The practical solution for the average student is to take either a 20 or 60 hr. course to qualify for a private or limited commercial license.

Contrary to the statements generally made, a graduate from either of these courses cannot usually find employment as a commercial pilot until he has had more experience. Therefore, if the student, while taking the training, is given sufficient shop experience and class room instruction as the repair and maintenance of aircraft and engines, it is possible for him to secure a position as a mechanic's helper, receiving an comparatively additional flying time, thus putting the solo flying hours necessary for a transport license.

If this method it is possible to speed instruction less than \$1,000 for primary instruction and then get additional flying experience in exchange for mechanical work. By this method, it will probably take a minimum of one or two years before it is possible to qualify for a transport pilot's license. Although this may seem an arduous process, the price would run much less than the prevailing high salaries of transport pilots and the almost undisturbed opportunity today for a young man entering the commercial aviation field are taken into consideration.

Because of this situation, the San Diego Air Service Corp. has established a school of aviation which places equal stress upon flight training and ground school instruction. The ideal of this school is to teach its students to operate aircraft skillfully and safely, and also to acquire their plane and engine efficiently in service. The Corporation has decided to specialize exclusively on this activity.

Three courses of instruction are given, the transport pilot's course covering 225 hr. in the air and eight months' ground school instruction, the commercial pilot's course of 60 hr. in the air and four months' ground school, and the private pilot's course including 20 hr. of flying and two months' ground school. In each course, the flying and ground school instruction are considered as a unit and in no case is one given without the other. It is be-



SAN DIEGO

This photograph shows Pilot Douglas Kelly giving instruction to a student, using the Goebert type biplane.

lieved that such phase of the curriculum is equally important in training a thoroughly competent pilot.

Flying operations are conducted under the supervision of the chief pilot who has complete charge of the operation and maintenance of all planes owned by the company. All flights are definitely scheduled to the minute and arranged so that there is no interruption of ground school program. The chief mechanic has the responsibility of seeing

that the plane assigned to a student is on the line, in perfect condition and ready to fly at least five minutes before the scheduled take-off. The student is expected to have put on his flying suit, helmet and goggles and be at the plane ready to leave five minutes before scheduled take-off time. Each student is required to fly either day or solo 30 min. each day with the exception of Saturday



One of the Travel Air biplanes of San Diego Air Service Corp. making a "loop" turn. Pilot Kelly is at the controls.

and Sunday. The balance of the student's time on each of the five week days, seven and a half hours is spent in other class room lectures, shop training or study.

Up to the present time commercial aviation training has been given almost entirely by air service operators and aircraft manufacturers. In most cases, the operators of a school has been one of the major activities of the business, although there have been a few notable exceptions. This tendency of considering aeronautical training as one of the major activities of commercial aviation has intensified toward inefficiency in training.

Because of this situation, there has been found in the various aeronautical trade theories a great number of aeronautical aviation schools. The Aeronautical Trade Directory of the United States Department of Commerce, published May 15, 1938, lists 253 commercial aeronautical schools, exclusive of correspondence schools. Of course, by far the greatest percentage of these schools are concentrated as a subsidiary of some other type of aviation business. It is probable that not more than 10 per cent. of the schools listed concentrate in any given phase of aeronautical training.

In a recent survey of the aviation industry, William P. McCracken, Jr., assistant secretary of the commerce for aeronautics, stated: "In commercial training schools there has been almost incredible rejection. Up to Aug. 1, 1938, the Department of Commerce received 5,976 applications for aviation pilot licenses. During the last five weeks, 2,928 medical examinations for student pilots were received. There is nothing to indicate any decrease in this activity during the next year."

Comparing this statement with the tabulation of schools, it is seen that each school would be given an average enrollment of 18 students for the 12 months preceding Aug. 1, 1938. It is probable that no more than 50 per cent. of the students enrolled in commercial schools during 1937 obtained student pilot's permits from the Department of Commerce, which would indicate that the

(Continued on Page 2112)

MOHAIR for the Cabin Interior

The use of mohair fabrics for upholstering and trimming the interior of the cabin, permits a choice and arrangement of harmonious colorings that enhance the appearance of the plane.

Samples of mohair fabrics showing full color range will be sent upon request.

The Shelton Looms

Created and Operated by

Shelton Blumenthal & Co., Inc.

CONE PARK AVENUE
New York, N. Y.



FRANK, ALBA

TRANS. 100 For illustrating AVIATION

Armco Subdrain Piping

IN ORDER to meet the requirements of subdrainage of runways or roadbeds, the American Rolling Mill Co., Middletown, O., has developed Armco perforated pipe. This is similar to Armco corrugated iron drain pipe but, has perforations in the valley of each corrugation for a portion of its periphery. Any desired length may be obtained by connecting succeeding sections.

Among the features claimed for this product are strength, drainage efficiency and durability. It is made of Armco steel and is hot-rolled.

Problems of Aeronautical Training

(Continued from page 2061)

actual number of students enrolled in aeronautical schools was probably twice the number given above. The increase in the number of students enrolled during the past three months is undoubtedly an indication of the wide effectiveness of the Air Commerce Regulations, and probably does not indicate any marked increase in the actual number of students training.

Because of the large number of schools located in all sections of the country and relatively small enrollment per school, the San Diego Air Service Corp. has adopted a selling approach in its school advertising radically different from that employed by the average enterprise.

It has been the policy to eliminate any reference to phenomenal incomes (from aviation), and to stress in its advertising and publicity the most important question of thorough training. It is believed that as aviation develops there will be an increasingly large number of young men who consider the industry from a professional point of view, interested primarily in getting thorough training at a well established and efficiently managed institution.

It is planned next spring to conduct an intensive campaign among the universities and colleges of the Pacific Coast in an endeavor to enroll university students for a private pilot's course to be taken during the summer vacation. To these men, the training is offered as a practical method of becoming familiar with aviation and not as training to become commercial pilots. It has been found that many men of this type are attracted to learning aviation from the operator side without having any desire to earn their living by flying.

Commercial aviation training has been conducted on the basis of teaching a trade. The newer approach is to teach flying as the most thorough manner of learning the fundamentals of aviation. This will bring to the aviation industry men of broad business training, competent to lead in its future development, with a background of practical flying.

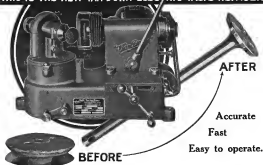
About Glue and Gluing Practice

(Continued from page 2090)

Water resistance tests are usually made on 10 plywood specimens, overlaid of three 1/32 in. plys and measuring 1 in. wide and 3 1/4 in. long. Each should have two slots cut across the opposite faces 3/4 in. wide and cut inch apart, each slot going through two of the plys. One half of the specimens made are tested dry, the other half after soaking in water at room temperature for 48 hr. Tests are usually made in recent brine test trays. The dry specimens should fail at approximately

For Results specify "Van Dorn"

THIS IS THE NEW VAN DORN ELECTRIC VALVE REFACTOR



POWER

Heavy duty induction motor drive grinding wheel and work head. Extremely long life belts are used.

SPEED

Does a quick grinding job on account of abundant power. You do not have to favor this machine.

If you are interested in REFLECT, ask your jobber's salesman to give you a demonstration.

ACCURACY

Valve seat is ground exactly concentric to stem due to the "Twin Grip" collet method of chucking.

FINISH

Grinds a perfectly smooth seat on the Valve. Leaves no waves or ridges.

Special bulletin describing this machine will be sent free on request.

THE VAN DORN ELECTRIC TOOL CO.
CLEVELAND, OHIO, U. S. A.

TRANS. 100 For illustrating AVIATION

into the glue pot from time to time as the supply got low, with practically never a cleaning of the pot. Such glue joints, far below the expected strength, because of deterioration due to burnout. A small glue which has been heated as long as four hours should be discarded.

With canvas, glue, paraffin-coated paper cups (drinking cups) may be used to advantage by workmen and discarded at the end of the day, or when a new batch of glue is prepared. The workman, who mixes the glue, should report for work half an hour early in the morning in order that the glue may be ready for the workman when they are ready for it. Another batch of glue should be mixed during the lunch period.

Glue is spread alone entirely by hand, although a few factories are using mechanical spreaders on cup trays and, in some instances, on wing boxes consisting of two pieces glued together. Mechanical spreaders give a more uniform and reliable spread and reduce the personal factor. Their more essential use in aircraft construction is very desirable. The essential in spreading glue is to apply the proper amount uniformly over the surfaces to be glued. At present an accurate amount is being spread on wing of the surfaces, while on others the spread is insufficient and uneven. Too small a spread is more harmful than too much, but both should be avoided.

Investigations have shown that the most reliable glue joints are made under comparatively high pressures, such as 100 to 200 lb. per sq. in. High pressures are especially important with thick glass, such as canvas glass. Many cases have been found where the pressure variation is enormous, ranging from a few pounds to 400 lb. per sq. in., and has not been uniform over the joint. The object of pressure is in driving the wood surfaces into intimate contact with the glue, to force the air from the joint, and to spread the glue out into a continuous film between the wood layers.



A factory installation of glue mixer and a glue spreader. The mixer are of the pocket type. Note the water measuring tank above them.

In much of the aircraft gluing, the pressure is applied only by nails, or screws. Where the pieces are thin, this does not give uniform pressure over the joint. In such cases, it is recommended that pressure be applied by means of clamps, or jacks screws.

Pressure may be applied either before or after the nails or screws are used. If afterwards, the time elapsing between spreading the glue and pressing should not exceed

The Monocoupe establishes greater sales and production records



Price \$2675

Highway at
Moline, Ill.

THOUSAND who have experienced Monocoupe flying enthusiastically acclaim the steady riding qualities and simplicity of control.

The Monocoupe is acclaimed by the air-minded public as the interesting achievement in aviation today. Especially designed by skilled aeronautical engineers to place within the reach of the private owner, swift, economical transportation with utmost safety.

Redeemive of the fact that Monocoupe is fulfilling the most arduous demand for private flying, comes this interesting statement regarding airplane production for 1934. Of the total govern-

ment approved airplanes produced by all manufacturers during the entire year, more than 10% were Monocoupe built and sold in only six months.

Supplies are limited for distribution and delivery franchise contracts. Write now today and get full information.

MONO-AIRCRAFT, Inc.

Builders of the Monocoupe, Monomarch and Monogyp
Moline, Illinois, U. S. A.

EVERY DAY is a FLYING day



"Miles of coast
A big point"



"A fine flight" into the air over San Diego

IN
THE CITY
THAT
KNOWS
NO WINTER

READ WHY THE GREATEST AIR ACTIVITIES--on the Pacific Coast ARE CONCENTRATED IN

San Diego California Air Capital of the West

Imagine landing your plane into a gentle semi-protected bay, early on a mid-morning event. You can do it also only a few moments of your "waiting up"—in San Diego.

Imagine, undaring around the ship in your first steps—with bare fingers exposed in the warm sun of a semi-protected bay. You can do it in mid-winter—in San Diego.

Imagine landing planes all winter—in a temperature (yearly) without looking at the plane. You can do it—in San Diego.

Imagine maintaining profitable schedules, and testing your plane whenever you care—without exposure to cold winds from snow, rain, freezing temperatures or high winds. You can do it—in San Diego.

There are but a few of the reasons why the U. S. Government is maintaining two great flying establishments here. Why other great national organizations look upon this as the most convenient and efficient spot in America from which to operate.

Undoubtedly you can operate with utmost ease here, also. The advantages will be made many times abundantly when you are discussing the great \$250,000.00 national airport will be ready for occupancy. If you are interested in a better business for your plant, correspondence is invited. San Diego has some interesting facts for you.

Address all communications to:



INDUSTRIAL DEVELOPMENT DEPARTMENT

THE CHAMBERS OF COMMERCE BUILDING

SAN DIEGO, CALIF.

Send a Winter Vacation in San Diego.

The SENIOR AIRSEDAN



EIGHT PLACE—DUAL CONTROL

Specifications

Weight Empty	3,000 lbs.
Wing Area	21 sq. ft.
Wing Span	40 ft. 6 in.
Length	21 ft. 8 in.
Useful Load	1,000 lbs.
Seating Capacity	2 Pilot, 4 Passengers

Performance

High Speed (Sea Level)	111 m.p.h.
Cruising Speed	110 m.p.h.
Landing Speed	41 m.p.h.

Power Plant

Engine	Wasp
Horsepower	41
Fuel Capacity	100 gals.
Oil Capacity	12 gals.

Equipment

Starter, Radio, Mail, Propeller, Compass, Air Speed Indicator, Magnetron Light, Turnmaster, Altimeter, Clock, Fire Extinguisher, Fuel, Oil Pressure, and Oil Temperature Gauges, Air Cross Throttle, Starter and Fuel Valve, Exhaust Manifold, Cabin Heater.

Price, \$18,500

Offered at Field, Macedon, N.Y.

Buhl Aircraft Company
MARYSVILLE, MICHIGAN

THANK YOU for watching AVIATION

20 min. If pressed first it is best to allow the glue to set for at least five or six hours before inserting the nails or screws.

When hard woods, such as oak and birch, are glued, greater care is necessary than when gluing soft woods like spruce. A thick measure, pressure around 175 lb. per sq. in., and a relatively short time between gluing and pressure are required.

When end grain surfaces are to be glued, these surfaces should be sanded first with a thin glue. After the sanded has dried, the surfaces are ready for gluing, but a glue thicker than usual, should be employed. About 200 lb. per sq. in. pressure should be used.

Glue squeezed out of a joint should be removed. This can be done with a cloth while the glue is still soft. In some instances, the finish over the glue has been known to crack more than over the wood.

The recommendations made concerning the usage of various glues, it is hoped, will be of value to manufacturers. In tabulated form, the recommendations are as follows:

1. Weigh the glue and water.
2. Test all glues for strength and water resistance.
3. Mix the glue well. The glue should be dissolved and free of foam and lumps.
4. Avoid mixtures that are too thick, or too thin.
5. Do not attempt to use glue after it has become too thick to spread properly. Mix at least twice a day.
6. Keep all pots and brushes clean to prevent bacterial infection and weakening of the glue.
7. A greater use of mechanical operations should be made.
8. A more extensive use of pressure after gluing should be made.
9. Greater care is necessary in the proper gluing of hard woods and end grain joints of spruce and other soft woods.

Controlling the Overhead Expenses

(Continued from page 208)

the article could be made at a cost that would yield a profit, but if we have neither a large section of the equipment necessary to production and sale, the estimate will be useless for that purpose. Since it is profit that attracts us, we must find a way to include in our estimate a share of this material expense.

The older school of accounting did not pursue these indirect items very far. It was content to lump them under one or two general headings, and show them in its casual statements. An allowance for them in estimating was then often made by adding to the base cost of material plus labor a percentage (frequently around 100 per cent.) supposedly large enough to cover the "overhead" and include a profit. This is a very crude method of estimating and costing, as the following consideration will show.

If by the above method, the overhead is spread at the same percentage over the cost of material and the cost of labor, perhaps about 100 per cent. on each, but it is perfectly evident that the expenditures necessary to the purchasing, receiving, storing, and handling of the material will not amount to anything like 100 per cent. of its cost. They are, in fact, relatively from about 2 to 6 per cent., so this "blanket" overhead method resulted in loading on the material a highly disproportionate share of the total expense. So long as the ratio of material to labor ran about uniform in the products, this did not much matter, but when different products were introduced, in which the ratio differed greatly, the disproportionate

Pay Loads!



EDO AIRCRAFT CORP.
400-2nd Street, Collins Point, Long Island

EDO
THE FLOAT MARLIN



Ireland Flying Boats

The demand for flying boats for use by commuting sportsmen and sightseeing operators has caused us to devote our entire production facilities during the balance of this year to aircraft of this type.

Presently the same ship as the successful Ireland Amphibian has with certain improvements which puts the Ireland Flying Boat in a class of its kind. Oil engine powered with the dependable Wright Whetwind, Sixty Five.

Write for complete details

IRELAND AIRCRAFT, Inc.
Curtiss Field, Garden City, N. Y.

HALL-ALUMINUM AIRCRAFT CORPORATION

Strong, Light Weight

ALL-METAL

Airplanes, Seaplanes,
Flying Boats and Floats

Standardized Drawn Sections and
Stamped Parts Adaptable to Year
Present Designs or New Designs Supplied

2950 ELMWOOD AVENUE
BUFFALO, NEW YORK

Contractors to U. S. Navy

THANK YOU for watching AVIATION

To Pass the TRANSPORT PILOT'S EXAMINATION

you must know

Navigation and Meteorology

A book has been prepared which thoroughly covers the examination for any grade of license in these subjects, and if the candidate will spend a few hours studying it no difficulty will be experienced.

\$2.50 Postpaid

Mail Order to:

Captain Lewis A. Yancey
427 West End Ave., New York City

CAPTAIN LEWIS A. YANCEY
427 West End Ave.
New York City

Enclosed please find check for \$2.50 for which send me copy of *Aviation Navigation and Meteorology*.

NAME

ADDRESS

CITY STATE

tion because important. It resulted in setting suitably high selling prices, with possible loss of sales, on products containing much material, and suitably low selling prices, with actual loss and inflated sales, on products containing much labor. Its obvious necessity has caused the general abandonment of this plan and the substitution for it of plans by which the overhead is distributed largely or wholly on the direct labor. We now turn to the groupings of such plans and of the manner in which overhead expense is really involved in cost.

Indirect Items of Cost

In an earlier paragraph, there were mentioned some of the things which go to make up overhead. Though none of them can be allocated as direct items of cost to any specific piece, or operation that now appears on our estimate, each one does cover the expense of some kind of service which is necessary to the production, distribution, or administrative functions of the business. Some of these are general, such as the expense of power, purchasing, selling, accounting, and administration. Others, like repairs, supplies, and supervision, can be allocated to specific buildings, departments, or machines.

A logical though impracticable way to distribute these different indirect items would be to determine what direct items will be served by each one, and apportion it among them. This, however, would require not only an ability to read the future in every detail, but, by reason of this detail, an accounting and distributing force many times larger than the direct productive. It does, however, indicate the logical principle that should be followed in allocating these indirect expenses.

This is to determine from past experience what these groups of expenses have been and how the services they represent have been applied in direct production, and then, from a survey of conditions and expectations, to estimate what their amounts and applications are likely to be through the near future. Then, with any estimate of direct costs, there will be included allowances for the services of these various indirect expenses, so far as in that case they apply. Thus, departments that are in a building will be charged with their shares of the average expected cost of providing and maintaining it; operations that require floor space will be charged, not only with their direct material and labor, but with credit for their share of its average expected cost; operations that require power will be charged with the average expected cost of power, etc. The degree of detail to be employed in these distributions may be made as little as according to conditions and desired results.

Grouping the Items

The first great grouping of these indirect items will be according to the services they render in supply, production, distribution, and administration. That is, in purchasing and stores expense, factory expense, selling expense, and administrative expense. In some cases, no finer subdivision is required. Let us assume that the books have been arranged to give these classes of expense, and five business conditions are reasonably well-defined: that experience of the recent past may be taken as applying to the near future. We may then find that, during that recent past, the purchasing and stores expense has been a certain fraction of the cost of materials used; that factory expense has had at a certain per cent of the direct productive wages; and that selling and administrative expenses have maintained certain relations to the amount of business done. Under the same conditions, it will be safe to assume that these relations will hold, and to ac-

A long established, financially strong organization offers a half million square feet of floor space to the aviation industry

This organization has buildings and shops equipped with excellent and strictly modern machinery, and is backed by a capable technical and engineering force. It is a large, modern, metal and mold machine manufacturer and is interested in the production of

aviation articles. It will discuss the subject with manufacturers who need outside assistance and room for development.

Manufacture of equipment, sales protection, even financial backing will be considered with respectable companies as concerns with articles of merit.

BOX 1132 AVIATION

In the NATIONAL AIR RACES, September, 1938,

B. G. MICA SPARK PLUGS
again showed their ability

Reliability of Performance

The Transcontinental Race Class A, B and C 1st, 2nd and 3rd places
All the Closed Course Events with air-cooled "Thunder and Wop" engines.

- 11 out of 13—4th place
- 11 out of 11—2nd place
- 8 out of 9—1st place

The Marshall Trophy Race Class D-12 engine—1st and 2nd places.
The Mason St. Patrick Trophy Race Class D-12 engine—1st, 2nd and 3rd places.

ALL WINDMILLS, WARS AND WIGWAGS IN THE TRANSCONTINENTAL NON-STOP RACE WERE EQUIPPED WITH B. G. MICA SPARK PLUGS.



Actual size of the B. G. "Thunder"

The **BG** Corporation

114 WEST 128th STREET, NEW YORK, N. Y.



Airports and Aviation Buildings by Austin

Austin specializes in the design and construction of airports, factory buildings, depots and other aviation projects. Extensive layout, good appearance, reasonable cost, and speed in construction characterizing Austin aviation buildings from Coast to Coast.

Whether you are interested in the complete service—design, construction, and equipment—or in steel and other materials for erection by a local builder, it will pay you to get in touch with Austin.

Ask for outstanding costs and open booklets "Modern and Airplane Buildings"

THE AUSTIN COMPANY

Architects, Engineers and Builders
for the Aviation Industry
CLEVELAND, OHIO

New York
Chicago
San Francisco
Los Angeles
Portland

St. Louis
Cincinnati
Indianapolis
San Antonio
San Francisco
Los Angeles

AQ

MILESTONES OF PROGRESS

They come from all over

FROM every part of the country, men come to the SWALLOW plant in Wichita to buy SWALLOW.

Where we have a dealer in the territory, of course we turn the business over to him. Yet there are some places where there is no Swallow dealer as yet, and we are forced to sell direct to the customer.

It's "dollars to doughnuts" that before 1929 it was every state in the Union will be the home of a number of our 3750 Swallows. Somebody will get that acre business. Will it be you?

Better write or wire us today to see if YOUR territory is still open.

SWALLOW AIRPLANE CO.
WICHITA, KANSAS

SEAMLESS STEEL TUBING

All Aircraft Grades

WAREHOUSE STOCKS for immediate shipment in any quantity.
Make arrangements for substantial production requirements.

SERVICE STEEL COMPANY

22 E. First St. 2425 Franklin St. 224 N. Alameda St.
CINCINNATI DETROIT LOS ANGELES

HIGH GRADE

Gears and Machined Precision Parts



INDIANAPOLIS TOOL & MFG. COMPANY
INDIANAPOLIS, INDIANA

them in adding to the amounts of the different items in our minimum allowances for these different classes of expense. This is the simplest formula that can safely be used in the distribution of overhead. As a matter of building up to selling price and profit, it is as follows:

The sum of one of direct material plus overhead on material and cost of direct labor plus overhead on labor equals the factory cost of goods. By adding this sum to the selling overhead and administrative overhead, we find the cost as sold, and by adding profit, the selling price is determined.

It will be interesting to compare the results obtained by this formula with those given by the "blended" overhead formula in vogue. The following tabulation shows such a comparison for two hypothetical products, "A" and "B," having quite different ratios of direct material and labor.

Cost and Profit by Simplified Correct Formula

	Product A	Product B
Direct material	1.00	2.00
Overhead on material at 1 per cent	.01	.02
Direct labor	.50	1.00
Overhead on labor at 10 per cent	.05	.10

Factory cost of goods	\$1.56	\$3.12
Extra material and labor at 10 per cent of factory cost	.16	.31
Overhead on material and labor at 10 per cent of factory cost	.16	.31

Factory cost as sold	\$1.88	\$3.74
Profit, 10 per cent on cost at 10 per cent on cost	.19	.37
Factory selling price	\$2.07	\$4.11

Cost and Profit by Blended Plan

Direct material (as before)	1.00	2.00
Direct labor (as before)	.50	1.00
Overhead on material and labor at 10 per cent	.55	1.10
Factory cost as sold	\$2.05	\$4.10
Profit, 10 per cent on cost at 10 per cent on cost	.23	.45
Factory selling price	\$2.28	\$4.55

It is seen that the blended plan, although giving the more apparent result for the total business, gives quite incorrect results on the individual products. While the examples chosen perhaps represent extremes, they are neither impossible nor even unlikely, and well illustrate the danger of making up costs and prices by an improper method of overhead distribution. In use, in such cases as the above, would probably result in getting a foot of unsalable business, "B," at the low price, while all the profitable business, "A," would go to competitors. There is little doubt that many business failures resulted, in earlier days, through the use of the blended method from just this cause. Although now nearly obsolete, it does persist here and there, and a persistent case of it came to the writer's attention but a short while before this article was written.

The next phase of this subject has to do with the overhead on direct labor and the effect on costs of varying departmental conditions. This will be discussed by Mr. Douglas in his next article, which will appear in an early issue.

Building the R.101

(Continued from page 2087)

change in the quality of the steel. Other grades of 11-T steel, of equal tensile, can however be drawn at higher speeds and diameters at higher anneal rates.

(It should be pointed out that solid drawn tubes in any material, and of the gauges which can be produced by this process are not obtainable.)

The forward tube leaves the draw bench perfectly straight and free from twist and then passes to the heat-treating benches. These are precisely similar to the draw-benches, but have two die-heads, with between them electrically-heated resistance-type heating elements. The first die heady provides enough friction-grasp on the tube



Dependable Steel Doors

Let Truscon represent your very largest door problems. Truscon Airplane Hangar Doors meet every requirement, guaranteeing uniformity in construction plan and size, clear area without intermediate supports, operation in four tracks instead of one head hanging, automaticity of floor operation, fire resistance, non-corrosive construction.

(Cable on request)

TRUSCON STEEL CO., Youngstown, Ohio

STEEL DOOR DIVISION

Manufactures and Offices in All Principal Cities

TRUSCON
COOPER ALLOY STEEL
AIRPLANE HANGAR DOORS



ROEBLING AIRCRAFT PRODUCTS

Wire—Cord—Strand

Thimbles and Ferrules

Electrical Control Cables

Welding Wire

JOHN A. ROEBLING'S SONS CO., TRENTON, N. J.



"TAYLOR CHUTE"

Built Strong and Dependable for Training,

Business and Sport. - - - Similar Territory Open

TAYLOR BROTHERS AIRCRAFT CORP.

Emmetsville, N. Y.

"For Safety in the Air, — Everywhere"

No detail of the

IRVING AIR CHUTE

has been left ready to destroy—anywhere at any time—these ground-to-air drops of enemy territory, up and by, down by of competitive means. Used by all Air Forces at the United States, Great Britain and 10 other governments.



OVER 100 LIVES SAVED IN EMERGENCY
OVER 200 SUCCESSFUL "LIVE" DROPS
OVER 1000 SUCCESSFUL TEST DROPS

Illustrated literature on request

IRVING AIR CHUTE COMPANY, Inc.
222 Pearl Street Buffalo, N. Y.

Cable Address: "Irvis Buffalo, N. Y., U. S. A."

NITRATE DOPE

NEW IMMEDIATE
PRODUCTION SHIPMENT

Contractors to U. S. Army and Navy

VANSCHLAACK BROS. CHEMICAL WORKS

1226 AVONDALE AVE. CHICAGO, ILL.

AVIATION AIRPLANE GLUE

On Postboxes

Where reliability is a necessity

use

Ferdies Aviation

Light Marine Glue





THREE FAMOUS TYPES! Come—OXs—Warner

Take your passengers into the air—safely, speedily, comfortably. Notice the number of passengers provided and how conveniently they're placed. See how the controls respond to the slightest touch.

Give her just a short run, then off ground and away. Watch her rigidity and steadiness, she shows—how quickly she obeys. Look her up and still you'll find all the fun that flying provides. Then put her down slowly—easily into the standard field.

Try one of our special air-beds—ready-coupled—strong, sturdy—safe—the ship of ships for commuters or sport—Challenger!



Write for literature and prices.

SITKA SPRUCE

All clear untreated grade for aircraft. Spans and is made ready for immediate shipment—national, continental, foreign. Send your list for literature, quotation. Small square shipments made same day order is received. Our complete phone mill can run special sizes quick.

YOHIO & HOOKER LUMBER CO.
Alameda Department
310 Wing Building, Youngstown, Ohio

ABC of Flight

By W. Lawrence LaPage
with a foreword by Anthony F. J. Wayne

An elementary study in the standard language of the bookmen of flight, the airplane and the aircraft. It explains in simple language all the terms, principles and methods of flight, from the simplest to the most advanced. It is the only book of its kind.

Book Department
AVIATION PUBLISHING CORPORATION
226 West 57th Street New York City

to ensure that it shall be kept straight in the furnace by the drawbench pull. The tube passes through the furnace, is moved to hardening temperature and, cooled for a predetermined period, emerges from the furnace, is air-quenched and then enters the second die, which is hollow and has passing through it a stream of cold water. This die completes its cooling.

Time of "Soak" Controlled

The temperature of the furnace is maintained at somewhat above the hardening temperature of the material and regulation of temperature of the tube, and of the time of "soak" is controlled by the speed of passage on the tube through the furnace. The hardening temperature of the particular steel used for H 104 is 960 deg.—1,000 deg. C. depending on the exact composition and micro-structure of the particular batch of strip being treated. The precise conditions required for satisfactory results vary with different cases of steel, with such increasing temperature and size, naturally, with the time of soak per foot run of each particular section. It has nevertheless proved possible so to control this process as to secure very uniform quality in the finished product.

It should be noted that these difficulties are not encountered in treating the same extent with steels of other than this particular stainless type.

The loose sections of stainless steel are rolled in a multiple spindle rolling mill in one pass at higher speeds than can be attained by drawing and are then heat treated to exactly the same standard.

In its final state the steel then formed and treated has an ultimate tensile stress of 86,000 tons per sq. in., a "proof stress" of not less than 55 tons and will bend 180 deg. with standing at a radius of three times its own thickness. ("Proof" stress is that stress at which the extension of a test piece departs by .5 per cent. from direct proportionality.)

Durability sections are all heated to 480 deg. C., quenched and worked during the first two hours of age-hardening, the annealing process not being used.

Tubular and beam sections of this material are drawn or rolled precisely as are the steel sections. The standard durability tests are a simple two operation press job.

Very great care has been taken to ensure adequate protection of all parts not of stainless steel against corrosion. All durability components are first treated by the anodic oxidation process and then coated with lacquer.

Proven Not Fused Entirely Satisfactory

In certain quarters, and especially in the United States it has not been found that this process is as uniformly satisfactory as might be desired. This is possibly due to lack of sufficient experience with the process, for it has been found that very careful control of current density, rate of voltage rise, period of soak, and concentration of electrolyte are necessary to ensure good results, and that the details required to be modified with minor changes in composition of the alloy, and with changes in the condition of surface—whether polished, or stamped, pebbled, etc. After dealing with many thousands of sq. ft. of light alloy by this process, Haddon & Fox are now able to ensure consistent and uniform production.

Incidentally, the anodic process has considerable value as an inspection agent. Very variation in the structure or composition of the material leads to selective attack by the electrolyte, and cracks, flaws and the like, undetectable otherwise, can be seen after treatment.

(Continued on page 2126)

"Especially all manufacturers in the United States are urged to 'Anodize' their aluminum alloy parts, with the necessity of meeting standards by the anodic oxidation process—The Editor."

Steady, Silent Durable

For transmission of power around curves and over obstacles, use

S.S. WHITE FLEXIBLE SHAFTS

Let us know your problem. We will supply the engineering experience to solve it.

The S.S. White Dental Mfg. Co.
Industrial Division
150 West 42nd St. New York, N.Y.

Write for this book. Send for your request.

THE VOUGHT "CORSAIR"

—an air offered plane of practically every ranking officer in the U. S. Naval Air Service—

CHANCE VOUGHT CORP.
LONG ISLAND CITY NEW YORK

BROWNBACK AIRCRAFT ENGINES

MODEL C-400

50 HP
BOMB POWER

TO BE EXHIBITED AT THE NEW YORK SHOW
BROWNBACK MOTOR LABORATORIES, INC.
1500-1502 Buffalo Ave. New York City

Flying Suits and Helmets

Winter Weight New Low Prices

No. V-16 Madelon cloth, waterproofed, lined with sheepskin, from \$5 to \$6 each. Thick. These buckles fasteners in front and wrist straps and straps at sides. Color of good fawn. (When ordering state length and chest size.)

\$67.50

No. V-17 Khaki cloth, waterproofed, otherwise same as V-16

\$50.00

No. V-18 Khaki cloth, waterproofed, with shoulder band, shattering cloth.

\$27.50

No. V-14 winter weight Helmer, chrome-plated leather, shattering floor lining. Each, \$1.00.

HILING BROS. EVERARD CO.

KALAMAZOO, MICHIGAN



Send for catalog, \$1.00 for complete details.

FOR SALE

OX-1 Travel Air, 140 hours, \$2250.
Hino E Travel Air 121 hours, \$3500 (for \$4500 new), new blocks installed at 20 hours.

Engines and planes both overhauled

CHESAPEAKE AIRCRAFT CO.
1305 N. Charles Street
Baltimore, Md.

Patent Medicine?

"Step up folks, the call is here!" Don't! Beware the patent medicine impostor. A careful examination of total principles plus a few tiny drops in your medicine can good airplanes today. KITTY HAWK is built first way. We use feathers. It is not rubber but sure effective.

BOURDON AIRCRAFT CORP.
Hills Grove, R. I.

Every Pilot and Executive

Should have the facts on Aerol Shock Absorbing Struts.

- They make landing comfortable — always.
- They make forced landings less hazardous.
- They protect the plane and cut maintenance cost.

Write today for illustrated booklet.

CLEVELAND PNEUMATIC TOOL CO.
3717 E. 78th St., Cleveland, Ohio



The modern Aircraft Compass

(Just mounted)

Type 1. The Foldable Compass

CONSOLIDATED Instrument Company of America, Inc.

41 East 42nd Street, New York

Siemens ENGINES

80-115-125 H. P.

Direct from Manufacturer

Delivering Engines on Service, immediately with

E. G. FRANK

31 West 4th, New York

General Representatives of Siemens & Halske A.G.



THANK YOU for sending AVIATOR

The answer is shortly, Yes. All experience, in Great Britain at any rate, has gone to show that the light alloy of the duralumin type are by no means uniformly reliable, structural materials. The problem is definitely complicated by the fact that supplies of bauxite for the production of aluminum must be derived from abroad. Steel on the other hand is a home-grown product, and if steel of 60-90 ton/sq. in. ultimate strength can be used in such form as to develop its full strength effectively, it becomes a material at once more certainly available, more reliable, and at least as light as duralumin.

Large Amount of Research in Steel

An enormous amount of research and experimental work has therefore been directed in Britain to the development of structural structures of steel. These developments have been so successful that today steel wing spars—lighter than spruce—can be regular size, even for machines of the "permat-shap" class. These spars are definitely preferable parts—the component parts come off the drawingboard or the rolls, are assembled by semi-automatic machinery, and require less labor to produce than do the corresponding wood members.

Plant and equipment to produce them are expensive, but their productive capacity is far beyond that required for the present demand. And the cost of design of a new type of structure of this construction is high—simply because the drawing office can leave nothing to be "faced up on the job."

But even today, once a given design has been accepted it costs less to build the steel machine than the wood one. Complete interchangeability of components is assured automatically by the methods of production employed, and assembly becomes a job for semi-skilled labor.

The design of R 301 has made use of existing plant and knowledge gained in developing the British type of steel structure for airplanes. The cost of carrying out the very extensive detailed design work has been high, but that design work has been so skilfully done, that manufacturing costs have been reasonably low.

All the need ever arises—it is perhaps entirely to produce a duplicate of R 301 that cost of manufacture will not greatly exceed that of the old R 301 in fact. In fact the cost, unaided during the War by a process of engine development. The result of this very successful experiment in manufacture is that Great Britain can face the problems of future aircraft construction with greatly increased confidence, knowing that the use of steel is definitely a practical proposition.

Close-Joint Tube Section Standard

Quite apart from this it has been shown that the type of metal construction which has been developed in Britain previously for airplane purposes is elastic enough to meet requirements far beyond those originally contemplated, and that the equipment of the factories engaged in this class of work is suitable for almost any possible development of the war future. In this connection it is well to point out that the works of British & Paul have produced for R 301 about 25 mi. of the special closed-joint tubing used in the wing, and that there are over 12 mi. of girders in the tail frame. All these members have been produced in a plant which was laid down for airplane work, and has been in use exclusively for this purpose, while the airplane was under construction. The close-joint tube section is in fact a standard, and is used by this firm—as a somewhat different steel—for airplane landings.

Another Step Toward SAFETY AND PERFORMANCE



A Distinct Advance in Design . . . Fly the



Powered with OX5

High Speed . . . 125 m.p.h.
Landing Speed . . . 20 m.p.h.
Climb . . . 3000 ft. per min.
3 place and baggage compartment

Detailed Plans and Set of

Available in Great Territories

See Us at the N. Y. Show, Feb. 6-12

Brunner-Winkle Aircraft Corporation

1-17 Haverloop St., Glendale, Brooklyn, N. Y.

Everything Aeronautical

At

WORLD'S LARGEST AIRPLANE SUPPLY HOUSE

Write for Catalog P

Nicholas-Beazley
Airplane Company Inc.
Beverly Hills, California

Keeping Abreast

of aeronautical activities is possible only by reading

AVIATION

each week Yearly subscription rates: United States \$4; Canada \$5; Foreign \$6.

AVIATION PUBLISHING CORP.
250 W. 57TH STREET, NEW YORK CITY

Aluminum Fuel and Oil Tanks

"Tank up with the leaders"

Lightest aluminum welded tank per gallon—most durable—highest safety factor. Prices in range with commercial aviation.

Streloff - Naughton CORPORATION

50 William Street, Long Island City, N. Y.

Telephone: Hunters Point 3045

Brilliantly Performing Hissco-Waco For Sale

1-1000 (Model 10) Powered Waco 3 place with seat of 124 lbs. Super aerobically constructed, modified and tested, 10 gallon gasoline capacity, will carry 1000 lbs. per hour, and maintain an average speed of 100 mph. or better, up to 10,000 ft. altitude. Price \$1,000.00. Second of its kind. A bargain at \$1,000.00. Sold, Gorman.

"IF WE SELL IT—IT'S RIGHT"

EMBRY-RIDDLE
AERIAL CONTRACTORS
Good Plane Deal—Book II
Amherst, Mass. Cincinnati, Ohio

OX5 & OXX6 MOTORS

WE CAN MAKE IMMEDIATE SHIPMENT ON A LIMITED NUMBER OF THESE WONDERFUL MOTORS IN ORIGINAL BOXES

GRANT MARINE MOTOR CO.
5625 St. Clair Avenue
Detroit, Mich.

safer!

A SAFER, more positive terminal—locks by compression—no tensile or torsional strains on the tie rod thread.

Made by
MacWhyrte Company,
2815 Duane Street, Alameda,
Calif., U.S.A.
Streamline and Round
TIE RODS

MACWHYTE

Safe Lock Terminals for Tie Rods



HE BOUGHT A

NEW STANDARD

G-D-24

5 PLACE LOW IN PRICE

GATES-DAY AIRCRAFT CORP.

HARTFORD, CONN.

HAMILTON PROPELLERS

ARE USED THE WORLD OVER

HAMILTON

PROPELLERS

HAMILTON Aero Div., Co. 46 Kears Ave., Milwaukee, Wis.

TELUG 500 for machine AVIATION

SIDE SLIPS

By ROBERT R. OGDEN

As this is the last issue of AVIATION before the New Year, we might as well make our annual resolution to get this copy for this column in on the day the editor thinks it should be in. So, Mr. Editor, please consider the resolution as moved, seconded and carried unanimously.

The crowd today is accepted, almost automatically, neither Mr. OGDEN is not more than 10 days' distance of only during 1938.—The Editor

Many newspapermen seem to have the feeling of missing the real points of the stories they report. A recent example of this came when Miss Viola Gentry broke the woman's endurance record for airplanes, previously held by Lady Elmhurst. The reporter, of the second we read, gave a lot of uninteresting details about the distance of the run for the take-off, the number of gallons of gasoline consumed, actual flying time, etc., and then casually stated that "Miss Gentry, loaded into several layers of warm clothing, tucked her phone to the head of the runway." The news that thousands of his readers were so unaccountably awestruck, he (probably) completely—that is, did Miss Gentry break Lady Elmhurst's record for wearing less flying suits and a leopard skin coat, or does that occur still stand?

Also in the account of Miss Gentry's record breaking flight we read, "An eight o'clock she dropped her first message, written on a slip of paper and tied to a wrench." As we know a number of young ladies who are flying, or learning to fly, and knowing that this method of sending a message is likely to oppose to their romantic nature, we have a request to make. If, by chance, any of them should have messages for us, we have a standard preference for telegrams, or mailed letters. However, if the message must be dropped from the air, we'd like to suggest tying it to, say, a center pin for a weight.

Mr. G. A. W. of Carlin Field, Long Island, N. Y., sends in the following clipping, from an article by Mayor H. D. D. Segre in the London Daily Mail:

"One leaving Croydon the machine rose to a height of 400 ft., which it maintained until we reached Calais, and then the pilot reduced his height to 150-180 ft., in which height he flew all the way to Berlin. As an old pilot myself, this worried me considerably because of the fear of engine failure and not having sufficient height to be able to choose a field to glide down and land in. However, after a talk with the wireless operator my fears were dispelled."

Mr. G. A. W. comments that it would take some stout operator to dip his loss of a forced landing from 180 ft., but admits that a talk with Gene Row, far instance, might make him forget anything.

WILL TRADE

Four pairs cheap goggles, six wing insignia pins, showing membership in "Aeronautics" societies, and one helmet suitable for football wear, all new Dec. 25, 1938, for crack-up flyers of "Jeany" or parts of COK suits. Write Joseph Aviator, care AVIATION.



Over frozen prairies

-TP- Aero

protects your motor

-TP- Aero, the original and only all paraffin base ZERO FOUR TEST oil, will keep in fluidity as low as 40 degrees below zero. This is a straight run and not a blended or compounded oil. Its wax free feature is responsible for its low cold test as well as its outstanding fluidity at extremely low temperatures. It also holds its viscosity at extremely high motor temperatures. It is an entirely new oil, made especially for aircraft engines. If your dealer cannot supply you, advise us.

[How you find -TP- Aero better than others, a few old oil men praise how mineral oil product.]

free—
Pilot's Log
Book, 10 pages
of instructions
with heads
and heads
about
your log—
and the engine



TEXAS PACIFIC COAL & OIL CO.

Fort Worth, Texas

Please send me, without obligation, your Pilot's Log Book described above.

Name _____ Address _____ A12A

City _____ State _____ Your Oil Dealer's Name _____

TELUG 500 for machine AVIATION

new! PIONEER Tachometer



THE new Pioneer Tachometer is the centrifugal type. It is attached to the motor by means of a standard flexible shaft. It indicates the speed of the airplane engine smoothly and accurately.

Pioneer Tachometers maintain their accuracy. The connection between the rotary element and the indicating mechanism is through a hardened steel pin resting in a sapphire cup. Wear is thus eliminated as a source of error. Nor does temperature change affect the accuracy of the Pioneer Tachometer.

This new Tachometer is a typical Pioneer development. Sample instruments have been in service on our own test airplanes for the past three years. The first production instruments were installed on a score of commercial airplanes in regular daily operation and their performance noted by our engineers. All reports being favorable, the Tachometer is now offered to the aircraft industry as a worthy addition to the famous Pioneer Line.

Standard ranges: 500-2000, 500-2500, 500-3000 R. P. M. Standard ratio: 1 to 2, indicating crank-shaft when driven at cam-shaft speed.

The illustration is full size.

The PIONEER LINE

Check the items in which you are interested, tear out the list, mail it to us, and we will send descriptive folders.

- Air Distance Recorder ☐
- Air Speed Indicator ☐
- Altimeter ☐
- Batteries ☐
- Climb Indicator ☐
- Compass, Magnetic ☐
- Earth Inductor Compass ☐
- Engine Gauge Unit ☐
- Flares ☐
- Flight Indicator ☐
- Fuel Flow Meter ☐
- Fuel Level Gauge ☐
- Fuel Pressure Gauge ☐
- Fuel Strainer ☐
- Hand Fuel Pump ☐
- Holt Flares ☐
- Lamps, Instrument ☐
- Landing Lights ☐
- Navigation Lights ☐
- Octant ☐
- Oil Pressure Gauge ☐
- Power Fuel Pump ☐
- Refueling Pump ☐
- Sextant ☐
- Speed and Drift Meter ☐
- Tachometer ☐
- Tachometer Shaft ☐
- Thermometer ☐
- Turn Indicator ☐
- Watch ☐
- Wiley Flares ☐



PIONEER INSTRUMENT COMPANY
754 LEXINGTON AVE. BROOKLYN NEW YORK

